

## Personalised service for thoroughbred owners

Fitton Insurance Brokers managing director Ron Fitton has been involved in both the insurance and thoroughbred industries for more than 30 years. He has always had the attitude that hard work pays off.

"It was ingrained in me at a young age to work hard at anything you want to succeed in. I was 20-years-old when I started in the life insurance industry and after five years, with the benefit of my father's good name and Mum's mentorship, I saw a future specialising in thoroughbred insurance," Fitton said.

When Fitton decided to expand his business he recruited from within the family.

"My elder sister Jo-Anna had been with Pigott's of Toowoomba for many years as their fashion buyer and was looking for a change, so she joined the business to look after the horse insurance division – a position she still holds today," Fitton said.

The business has now grown to employ seven staff, all of whom have experience in the equine and/or rural industries.

Supplying a complete range of insurance at competitive prices, Fitton Insurance Brokers

offer services that ensure their clients are covered as effectively as possible.

Fitton's staff make a promise to be with their clients every step of the way, making an effort get to know their clients as individuals.

"We get to know their horses and their business and are very hands-on, whether it's via a client visit to obtain information that will ensure appropriate cover or assisting with claim lodgment," Fitton said.

As specialists in horse, business and farm insurance, the team at Fitton Insurance Brokers know what's required from an owner's perspective, providing a level of advice you'll struggle to find anywhere else.

Services offered by Fitton HorseInsure include the basic All Risk Mortality, which will covers a horse for death or humane destruction that occurs as a result of an accident, injury, illness or disease during the period of cover (usually 12 months). This policy is also available from Fall of Hammer to ensure you and your horse are covered from time of purchase.

An optional extension to this policy is 'Life



Rob Fitton

Saving Surgical Fees', which will cover you for up to \$10,000 for surgical procedures undertaken to save the life of the horse, up to 50 per cent of the cost of the surgery, and up to 15 days of after care while the horse is kept on the premises where the lifesaving surgery is performed.

Fitton HorseInsure can also cover your breeding stock offering policies for Stallion Infertility (including first season), broodmares, embryos, foals from 24-hours and yearlings.

Contact Fitton Insurance Brokers for more information. ■

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